



ORDERING PROCESS + INSTRUCTIONS

Thank you for considering Recon Campers
for your van upfit. **BEFORE WE GET STARTED...**

Please read this document outlining our ordering process and instructions to help you make informed decisions about your camper.

Recon Campers offers camper upfits for the Nissan NV200 cargo van only. Our pricing is for our upfit packages and options, and *does not include* the NV200 base van on which we convert. **We highly recommend waiting to order your NV200 base van from a Nissan dealership until you have read through and understand our complete ordering process.** We can help facilitate the purchase of your base van with a Nissan dealership 12-weeks prior to your scheduled build date. This ensures a convenient, free delivery of your base van to our production facility and streamlined delivery of your completed Recon Camper back to you. More FAQs on the NV200 purchase can be found in this document.

The following documents include:

- ORDERING PROCESS + INSTRUCTIONS
- 2021 RECON CAMPERS PACKAGES + OPTIONS
- Please **READ EVERYTHING in this package before submitting an order online.** Any mistakes in your online order could lead to delays in your build.

START HERE:

1. ORDERING PREPARATION:

- The first step in ordering your Recon Camper is to prepare by understanding our packages and options available. Please refer to the section called “2021 RECON CAMPERS PACKAGES + OPTIONS.” This section will help you to make quick, easy decisions because you’ll be familiar with the choices when you fill out our online order form.

2. ESTIMATE APPROVAL + DEPOSIT AGREEMENT. About 1 to 2 weeks after we have received your online order, we will create an ESTIMATE + DEPOSIT AGREEMENT, and send this back to you via email with a request for your sign-off on these two documents. We will also request an INITIAL DEPOSIT PAYMENT to secure your build. This \$5000 deposit will secure your spot on our build schedule.

3. YOUR CONFIRMED BUILD SPOT: Once we receive your sign-off and deposit, we will schedule your build and send a confirmation with estimated timing for when we will start your camper van build.

4. BUILD AUTHORIZATION + BALANCE OF 50% of YOUR INVOICE: 12-Weeks before your build is schedule to start, Recon will reach out to you to review the details of your ESTIMATE and allow for updates + changes to the options you have selected. Please note, we cannot change the Package (ENVY or WEEKENDER) or PAINT COLOR selected at this point, just the options. We will ask you to give us a final signature on a “BUILD AUTHORIZATION” document approving your options, and request payment of the balance of 50% of your upfit cost so we can begin work. (50% of your full conversion, minus your initial \$5000 deposit is due 9-weeks before we start your build)

ADDITIONAL INFORMATION

SALES TAX + FINAL DELIVERY: Recon Campers manufactures your campervan in its facility located in Michigan. Due to COVID19, all finished campers must be shipped to your address for final delivery. All sales are subject to your local sales tax on the full upfit invoice. Sales tax regulations change frequently, so your tax will be applied in-full to your final invoice. Your tax rate is aligned to your final shipping documents. Michigan residents may be able to pick-up locally on a case-by-case basis, and are subject to local MI sales tax. You may also arrange to have your van delivered back to our selling Nissan dealership partner, Rosen Nissan in Milwaukee, WI if you purchased your NV200 from their dealership.

INSURING YOUR VAN: Your cargo van must be insured prior to arriving at our facility. At this point, it is insured only as a cargo van. After our upfit is complete, you can increase your insurance to cover the additional value. Traditional insurance companies can confuse our upfit with already-converted RVs and Conversion Vans which are not the same and are classified differently. You already own the cargo van before the upfit modification. So be clear in your requests to insurers, this is not a campervan conversion, nor an RV. Recon Campers also has some go-to insurance providers that we are happy to connect you with when you are ready.

NV200 BASE VAN PURCHASE + DELIVERY LOGISTICS: No need to worry about your base van purchase at this time! ** 12 weeks before your build date, we will assist you with your base van purchase. We have a Nissan dealership partner who understands our process, and has the ability to help streamline delivery to our facility and arrange logistics for final delivery of the completed camper back to you.

Please do note that the customer is responsible for the purchase of the Nissan NV200 (the base van is not included in our conversion prices), and logistics of getting their van to and from our facility which may involve delivery and shipping fees. If you do purchase through our dealership partner, logistics to our facility are free of charge.

RECON CAMPERS NV200 MODEL REQUIREMENTS:

- **OPTIONS WE HIGHLY RECOMMEND** (none are required but there are a few items we **cannot work with**, so please read and carefully consider). Here's a link for details on building and pricing your base van with the features listed below <https://www.nissanusa.com/shopping-tools/build-price?models=nv200-compact-cargo>
 - "SV" Trim level for matching painted bumpers, and cruise control
 - "Rear Door Glass" package: We DO NOT offer installation of rear door glass so if you want rear door glass you need to be sure to buy a van from Nissan with rear door glass.
 - Splash Guards, Rear Bumper protector, All-season floor mats are nice-to-haves.
 - Please note that if you select "Side body moldings" we cannot apply graphics.
 - DO NOT order vans with Nissan factory "Sliding side door glass" package. We install all our own side-door glass with opening, screened windows that has been designed to work with our interior conversion.
- We only convert WHITE and SILVER vans. Even a "cool" but sunny 68°F day can raise the inside temperature of darker vans beyond comfortable.

CURRENT VAN OWNERS: Please read our full deposit agreement to ensure your currently owned van meets our build requirements. Please note, used vans and vans and any aftermarket products will need pre-approval by Recon Campers prior to drop-off at our facility. We do not accept aftermarket items like hitches, security/alarm systems, sound systems, wheels, etc., that may interfere with electronics/wiring, water systems, and/or the structural integrity of the vehicle. Additionally, used vans must be SHOWROOM CLEAN and free of personal belongings upon drop-off. Vans that have been hosed-out or waterlogged in the cargo area are susceptible to mold under the factory floormat. We cannot accept any vans with mold

for the health of our team. Any accidents, damage or repairs MUST be disclosed prior to your build and inspected by Recon Campers for final approval

IF YOU'RE CONSIDERING BUYING A USED VAN, *DON'T*: We are no longer taking used vans for conversion unless you can prove you owned the van prior to August 12, 2020. Through our years of experience, we have learned that used cargo vans are almost never worth the savings. Unlike a passenger car, cargo vans are mainly workhorses – driven hard, patched-together, rarely cleaned and often abused. Used vans, even certified, can hold hidden secrets revealed during our upfitting process. Black mold under factory flooring, spotty repaints and dent repair, rotten cushions under upholstery, welds that don't belong, wiring spliced and reconnected in dangerous places... we know these vans inside and out, and reserve the right to reject vans we find hazardous to our team's health, and a liability to upfit.

2021 RECON CAMPERS CONVERSION PACKAGES + OPTIONS PACKAGES

ENVY

The ENVY package is for those who want all the amenities of a large RV packed into a small fuel-efficient platform that fits in your garage. With the pop-top closed, the ENVY is only 6'2" high (6'4" with crossbars), and has an overall footprint that's smaller than a Camry.

With an upper and lower bed, custom furniture kit with a closet, fridge, sink, heated outdoor shower, + more. The ENVY safely seats 4. The lower bed can sleep up to 2 adults, and the upper bed can sleep one adult or 2 children.

Through a combination of efficient electronics and engineering the ENVY is capable of running completely off grid for up to 3 days before needing to charge via our solar option, or by simply turning the van on and letting the factory alternator charge-up our house battery. Every time you drive the van charges the house battery so with small trips you always have enough off-grid power.

Additional ENVY features include:

- Advanced composite technology low-profile pop-top roof paint-matched, with LED interior lighting
- Bed board system with gas-spring assisted lift (40" wide x 83" Long, 350lbs limit)
- Convertible rear bench seat / lower bed (42" wide x 72" long) with 2 seat belts and LATCH attachments, 2 under seat drawers
- Furniture kit with stainless steel sink, 10-gallon fresh water tank, 5-gallon grey water tank, additional 3-gallon water heater, external shower connection, large closet with a tambour door + adjustable shelves, kitchen utensil drawer
- Matching portable table with inside and outside table rail mounts
- Additional rear storage chest and rear cabinets accessible from rear doors
- 100AH Lithium Ion House battery with DC to DC charger to optimize all House battery charging inputs, integrated MPPT solar controller prewired for easy plug and play solar charging, or portable wall/110-charging unit options
- 42 liter stainless steel compressor fridge with small freezer and included ice tray
- Central control hub: 7" touchscreen with indoor/outdoor temperature, dimmable light controls for the cabin, pop-top and red night/mood lighting, dual USB and 12V DC outlets, water tank level sensors, battery monitoring, auto-reset fuses.
- Insulated wheel-wells and under-flooring
- Industrial strength wood laminate floor
- Thermal + acoustically optimized custom-wrapped trim panels, with additional insulation in wall cavities behind panels
- Reflective, radiant, and thermally insulated reversible magnetic, black-out window covers keep van

cool in the summer and cozy in the winter

- Portable butane stove for cooking convenience
- Roof rack tracks integrated into pop-top compatible w/ most major crossbar + rack systems

WEEKENDER

The Weekender package is perfect for the weekend warrior to comfortably enjoy the great outdoors. The Weekender does not have a cabinet system which leaves additional open storage space for carrying bikes, surfboards, skis, and other large toys that are difficult to haul. It does have two large under seat drawers and a rear storage chest.

With an upper bed in the Pop top, and the lower seat/bed the Weekender can safely seat 4. The lower bed can sleep up to 2 adults, and the upper bed can sleep one adult or 2 children.

Additional WEEKENDER features include:

- Advanced composite technology low-profile pop-top roof paint-matched, with LED interior lighting
- Bed board system with gas-spring assisted lift (40" wide x 83" Long, 350lbs limit)
- Convertible rear bench seat / lower bed (42" wide x 72" long) with 2 seat belts and LATCH attachments, 2 under seat drawers and a rear storage box
- Portable table with inside and outside table rail mounts
- Insulated wheel-wells and under-flooring
- Industrial strength wood laminate floor
- Thermal + acoustically optimized trim panels, with additional insulation in wall cavities behind panels
- Reflective, radiant, and thermally insulated reversible magnetic, black-out window covers keep van cool in the summer and cozy in the winter
- Portable butane stove for cooking convenience
- Roof rack tracks integrated into pop-top compatible w/ most major crossbar + rack systems

PACKAGE COMPARISON	ENVY	WEEKENDER
Pop-top with upper bed board	✓	✓
2-passenger rear seat, converts to bed	✓	✓
Under-seat storage drawers (2)	✓	✓
Rear storage box	✓	✓
Custom furniture kit	✓	✗
Stainless steel fridge	✓	✗
Stainless steel sink	✓	✗
Table, interior + exterior mounts	✓	✓
10 gal freshwater, 5 gal greywater tank	✓	✗
Water heater w/ Outdoor shower	✓	✗
Lithium Battery, Electrical system	✓	✗
Industrial flooring	✓	✓
Insulated wall panels	✓	✓

Right + Left sliding door windows, opening and screened	✓	✓
Pre-wired for Solar charging	✓	X
Window covers: magnetic radiant/reflective	✓	✓

2021 NEW + UPDATED OPTIONS

HARD CASE AWNING/MOVIE SCREEN: All our awnings are now powder coated black for durability and sleek clean look. What's more, the canopy material can be dropped vertically, doubling as a movie screen for portable projectors.

1000W PURE SINE INVERTER, providing off-grid 110-outlet power to small appliances, three-prong 110V outlet located near control panel.

ROBUST SOLAR SYSTEM: UP TO 200W "HYBRID" FIXED/REMOVABLE PANELS: Our poptop can accommodate up to 2, 100W low-profile panels that fit beneath and below our cross bars and vent fan. Panels work with the integrated DC to DC charger and MPPT solar controller, and plug-in the charging port built into all ENVYs. Our Hybrid panels have all the benefits of the traditional set-it-and-forget-it fixed roof-mounted solar panel, but ours can be quickly + easily removed. So, you can take it off and store it safely during your work week commute, winter season or anytime you don't need extra power.

SMART BLUETOOTH BATTERY MONITOR: This brand-new option allows you to see the exact state of charge of your lithium ion battery system through your smartphone. It gives you all the information you could ever need about your battery including: charging, discharging, state of charge, current voltage, current amp draw, and power. This information which captures your real-time battery health is data-logged over time providing historical information.

This is an especially useful integrated device that can help you determine the real-time usage of power that different appliances. It will help you know your battery life and when you need to charge your house battery. We have a rough battery state of charge on our touch screen display, but it only runs off voltage which changes depending on how much power you are taking out at the time. For this reason, we HIGHLY recommend this option to allow for maximum information on your sophisticated battery and charging systems.

BIKE RACK: 2-Tray style fold-up, rear-door mounted. (*Max load 80lbs)

HOOD WRAP: Our new glare-reducing sleek matte hood wrap has arrived! Not only does this neat hood graphic look amazing, but it provides stellar glare reduction on long late afternoon highway drives. Go West in style and confidence. Made from a 3M high UV-resistant vinyl for long lasting durability.

THULE EVO WINGBAR LOCKABLE AERO CROSSBARS: Thule Wingbar Evo with custom mounting kit for installation, lockable. Easy to add all types of racking for all types of adventure

BUG SCREEN SET: Custom designed roll-up, zip close/open from inside and out rear-door bug screen installed and ready. Front Door Window Bug Screens (L + R side) attach magnetically to the inside of the window frame of both front doors providing bug-proof screened-in fresh air.

SOLAR-POWERED VENTILATION FAN with LED light, reversible flow. This upgraded marine fan works in light rain without allowing water to enter the van. It is also 100% removable without tools for replacement if needed and has a replaceable rechargeable battery for future service.

How to Order

If you have read through everything above, checked out our website and prices and are ready to take the first step to owning your own adventure van follow these simple step:

1. Go to our website online ordering page: <https://www.reconcampers.com/order>
2. Type in the order form password: **ordernow** (all one word lower case)
3. Carefully fill out the order form making sure to not mistype anything so we can correctly process your order.
4. If you are unsure about the costs of the total order, add up the cost of your package and all options for the conversion price **BEFORE** you send in your order.
 - a. Remember you will still need to spend around \$24,500 for a brand new 2021 Nissan NV200 SV model base van on top of our conversion price.
5. When everything is correct and you are sure about placing an order, hit “**Preview Submission**” button and then “**Submit**” button. If there is any information missing the order form with REDOUT where the missing information is and you will have to hit the “**Go Back**” button to make corrections.

If you are having any issues with our order form please email us at sales@reconcampers.com for assistance.

Thank you for considering Recon Campers for your camper van conversion company!

Sincerely,
Stephen Schank
President
Recon Campers